



**CUSTOMER:**  
BMD Group



**INDUSTRY:**  
Civil Construction



**LOCATION:**  
Queensland, Australia



**PRODUCT:**  
Timberline Office

“We are always growing our operations including increasing our personnel. It became apparent that our existing applications could not handle the additional workload, resulting in extremely slow processing times for all of our back office applications. The additional employees also stretched the capacity of our payroll system which meant we had to outsource which was costing us a fortune”.

JOHN MULDER – IT Manager, BMD Group

#### SCENARIO

In 1979 when BMD Group was founded the company posted an annual turnover of \$600,000. They are now one of Australia’s largest civil construction groups with almost 900 employees, turning over \$430 million a year. With key strategies in place to support expansion and development, BMD ensured that their business operations were always moving forward. In 2001, it became apparent that their current construction management software could not keep up with the growth of business and was retarding backend efficiency.

According to BMD IT manager John Mulder “We knew we needed a system upgrade but we kept putting it off because it wasn’t causing any obvious problems. We eventually realised that the functionality of our old system was limiting our back office performance and had become a company liability.

#### SOLUTION

After an extensive product search and short listing process BMD chose Enabling to deliver a Timberline Office solution. “We chose the software because it was significantly better suited to the civil construction industry than any other application package. When we looked at the software providers in front of us we chose Enabling because they were most established company in Queensland who had a proven and successful history with other civil contractors” said Mr Mulder.

The Timberline Office solution was installed over a period of several weeks with all the relevant data being imported from the previous system. The modules that were installed were Accounts Payable, Billing, EFT, Estimating, Fixed Assets, General Ledger, Information Assistant, Job Cost, Payroll, Project Management and Procurement.

#### ABOUT BMD GROUP

The BMD Group (BMD) is one of Australia’s largest privately-owned civil construction and urban development organisations. BMD was established in Queensland in 1979 by Group Board Chairman and Managing Director Mick Power, AM. Still headquartered in South East Queensland, the Group operates under a diverse yet integrated business model which focuses on three key areas – construction, consulting and urban development.

#### ABOUT ENABLING

Enabling is a professional services organisation that specialises in the design, implementation and ongoing support of industry leading business solutions. For more than a decade the Enabling team has offered client-centered solutions to organisations across a myriad of industries.

With offices in Melbourne, Sydney, Brisbane, Auckland, Wellington, Christchurch and Dunedin, we have both strength of numbers and depth in expertise to support organisations of all sizes and with a multitude of requirements.

At Enabling we believe our experience and dedication to the solutions we support, coupled with our proven track record, are the keys to our continued success.

## ABOUT TIMBERLINE OFFICE

The people behind Sage Timberline Office products and services are inspired by creating integrated solutions that are able to flex, adapt, and evolve to help businesses expand and grow. Serving construction and real estate professionals, Sage Timberline Office software is used by more than 20,000 customers worldwide, helping them streamline and accelerate every phase of the facility lifecycle – from a building's earliest conception through occupancy and deciding when or if to sell.

Sage Timberline Office is created to work the way you work. An integrated family of construction management and real estate management software gives you a cross-functional system to pull everything together for streamlined, single-source control. The full range of construction management and real estate management software applications integrates the operations side of your business with the financial team.

## SOFTWARE CHOICE

- Timberline Office

## SAGE TIMBERLINE OFFICE

AUSTRALIA

1 800 36 22 54  
1 800 enabling

NEW ZEALAND

0 800 36 22 54  
0 800 enabling

## RESULTS

The immediate impact was that the integrated components of Timberline eliminated data entry duplication and removed the requirement for third party products for effective reporting.

Over a longer period, it was realised that altering some business processes to make the software more usable and effective was necessary. Implementing these changes improved overall efficiencies and provided more accurate and up-to-date reporting. Although not quantified, the return on investment was rapidly achieved.

One of the most significant benefits of implementing Sage Timberline Office was realised through the addition of the Payroll module. This allowed BMD to perform tasks that were previously outsourced at significant expense and relied on the preparation and collation of payroll timesheet information with manual management of project labour costs. Payroll streamlines this process and the back office now has access to applications that deliver the flexibility and control that was needed at a fraction of the cost of outsourcing.

## FUTURE

BMD continues to have a strong relationship with Enabling and is always looking ways to increase their efficacy with Timberline through consulting and boldest. With already seven years since the launch date of the system both parties plans to continue their successful relationship and look towards a growing future.

“Now we have a setup that is matches our needs and provides us with the flexibility to expand when and how we want.”

JOHN MULDER – IT Manager, BMD Group

