



LYTTELTON ENGINEERING
marine and general engineers

**CUSTOMER:**

Lyttelton Engineering Ltd

**INDUSTRY:**

Marine & General Engineering

**LOCATION:**

Lyttelton, Christchurch

**PRODUCT:**

Greentree

“We decided to go with the Greentree accounting package because it appeared to have the best cost benefits.”

DOUG COCKERELL — General Manager, Lyttelton Engineering

SCENARIO

Lyttelton Engineering, a leading Canterbury marine and industrial engineering firm that has been an integral part of the Port of Lyttelton since 1953, is well known for industrial and marine construction and repair, boiler and pressure vessel manufacture, steel fabrication and machinery design, manufacture and installation. Their largest business is ship repair, but products include everything from large industrial boilers to ski field chair-lifts.

In 2002 the company was faced with the problem of replacing an outdated and inadequate financial system with as little disruption to ongoing business as possible. In order to find the right solution the company began a research operation to explore appropriate software products and suitable vendors. Due to the nature of Lyttelton Engineering’s work environment it was essential to find a vendor that could provide a robust and easily used financial system as well as the ability to perform a speedy implementation with minimal downtime.

SOLUTION

After accepting tenders from several software vendors as well as talking to business partners with similar needs they chose Enabling to implement a Greentree accounting system. Enabling installed the core accounting packages of Accounts Payable, Accounts Receivable, and General Ledger in addition to the Job Costing module. The key product was Greentree Job Cost, a powerful new module of the integrated Greentree business management suite designed to provide an efficient and effective system for managing jobs, while retaining strong integration with other Greentree modules including the core financial management system.

“It was also able to handle job costing, an area in which many packages are weak; and it had a modern, Windows-based user interface. Ability to download and work with data in Excel was an added bonus.” The system was based on a proven accounting structure that has been successfully implemented in a huge range of small to large organisations across New Zealand and Australia.

ABOUT LYTTELTON ENGINEERING

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ABOUT ENABLING

Enabling is a professional services organisation that specialises in the design, implementation and ongoing support of industry leading business solutions. For more than a decade the Enabling team has offered client-centred solutions to organisations across a myriad of industries.

With offices in Melbourne, Sydney, Brisbane, Auckland, Wellington, Christchurch and Dunedin, we have both strength of numbers and depth in expertise to support organisations of all sizes and with a multitude of requirements.

At Enabling we believe our experience and dedication to the solutions we support, coupled with our proven track record, are the keys to our continued success.

ABOUT GREENTREE

Greentree International is a New Zealand company that specialises in developing effective financial and business management software for medium sized enterprises. For over 20 years, Greentree products have been implemented by the company's extensive Business Partner Network, enhancing the operations of more than 10,000 organisations in Australia and New Zealand. The Greentree solution is a powerful yet simple, easily customised, cost-effective business system that is flexible enough to grow. It is a real-time, modular, integrated business management suite, purpose-built and well-matched for Australasian small to midsize businesses. With a Windows-based user interface, Greentree provides seamless integration with Microsoft Office, delivering comprehensive functionality within a familiar operating environment.

SOFTWARE CHOICE

- Greentree

Greentree®

AUSTRALIA

1 800 36 22 54
1 800 enabling

NEW ZEALAND

0 800 36 22 54
0 800 enabling

“We established a good relationship with Enabling. They brought in a team of two people, and implementation went very smoothly. The Greentree system provides excellent flexibility, and we had Enabling develop a range of customised report templates to meet specific needs.”

DOUG COCKERELL — General Manager, Lyttelton Engineering

RESULTS

Lyttelton Engineering's new system went live in February, 2003. Data was retrieved from the older, DOS-based system, and there were few migration problems.

FUTURE

The Greentree Job Costing Suite now contains additional modules that complement the exiting Job Cost that is currently used by Lyttelton Engineering. Modules such as Time Recorder and eTimesheets now provide the firm with more, and better project management information.



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